

Agenda

The Cloud OS vision

Needs and opportunities

Windows Azure technology in your datacenter

Capability drill-down

Why choose the Windows Azure Pack?

Next steps



Transforming IT to address new questions

Mobility

Great user experience from anywhere

Apps

Modern, agile apps for new scenarios

Big data

Easy access to any data, any size, anywhere

Powerful analytics in familiar tools

Cloud

On-demand scale, real-time performance

Infrastructure designed to withstand failure

Resources managed at datacenter scale

Microsoft's answer:

The Cloud OS

With Microsoft's Cloud OS vision, customers can...



Enable modern business apps Empower people-centric IT

Unlock insights on any data

Transform the datacenter



Enterprises want....

Flexible cloud choice, familiar technology, no lock-in.

Their own multi-tenant cloud, that's as easy as Azure.

Chargeback.

Simple, automated operations.

More effective utilization of existing hardware assets.

Tenant choice and dynamic control.

Commodity and custom cloud offerings.

Integration with LOB systems.

Service providers want....

To win more enterprise customers' business.

Multi-tenant, self-service laaS and PaaS offerings.

Usage billing.

Extreme automation.

Optimized hardware monetization.

Opportunities to upsell and increase customer usage.

Customized offerings, public cloud differentiation.

Portal integration and branding.





Enterprise friendly frictionless cloud.

Multi-tenant laaS based on Windows Azure.

Usage billing.

Automation.

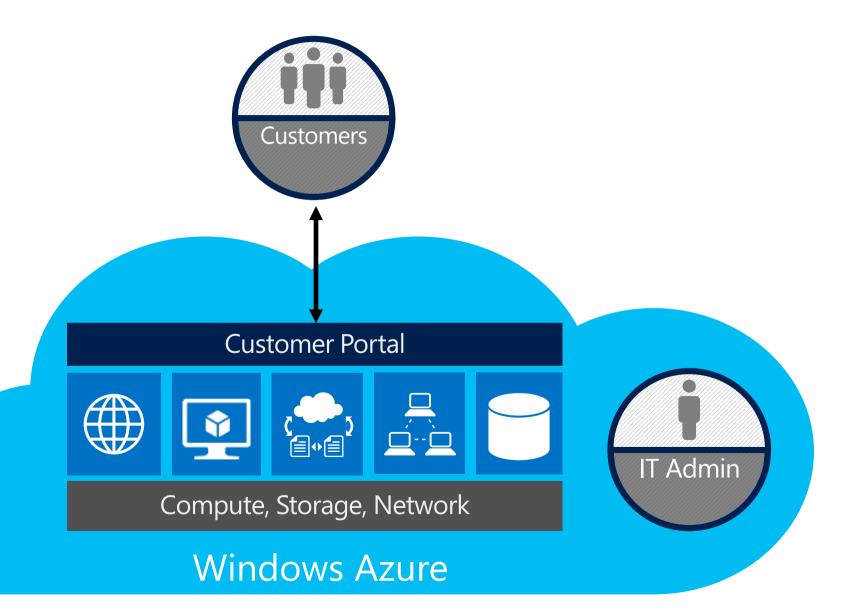
Maximized hardware utilization.

Tenant choice.

Offer management.

Portal integration and branding.

Windows Azure technology



In your datacenter



Your datacenter















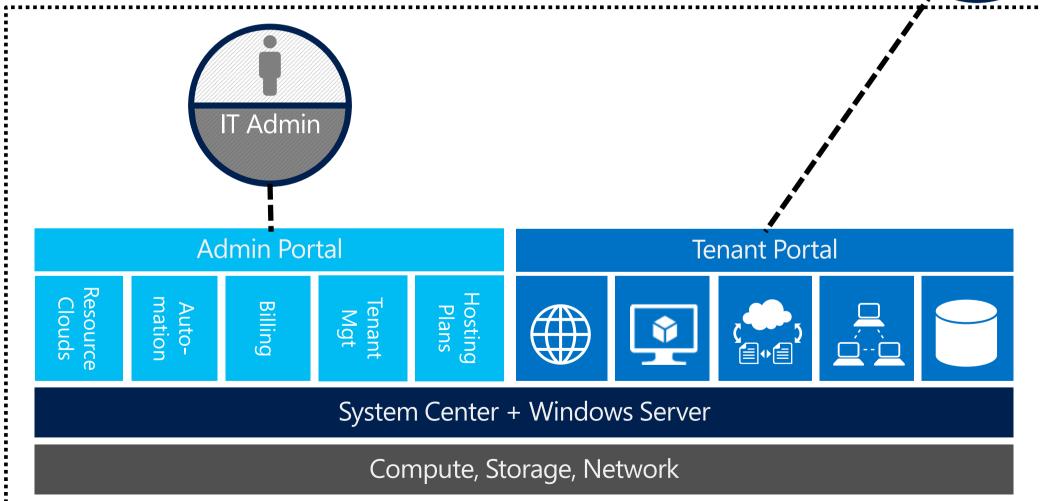
System Center + Windows Server

Compute, Storage, Network

In your datacenter



Your datacenter



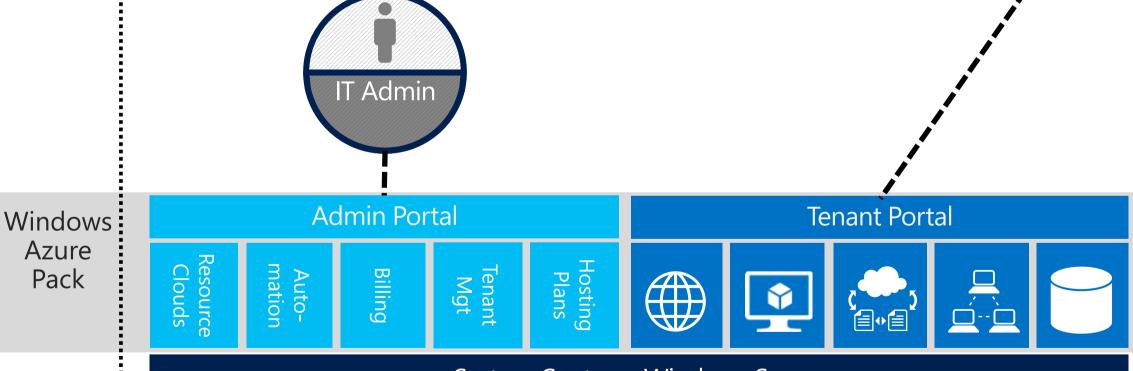
In your datacenter



Your datacenter

Azure

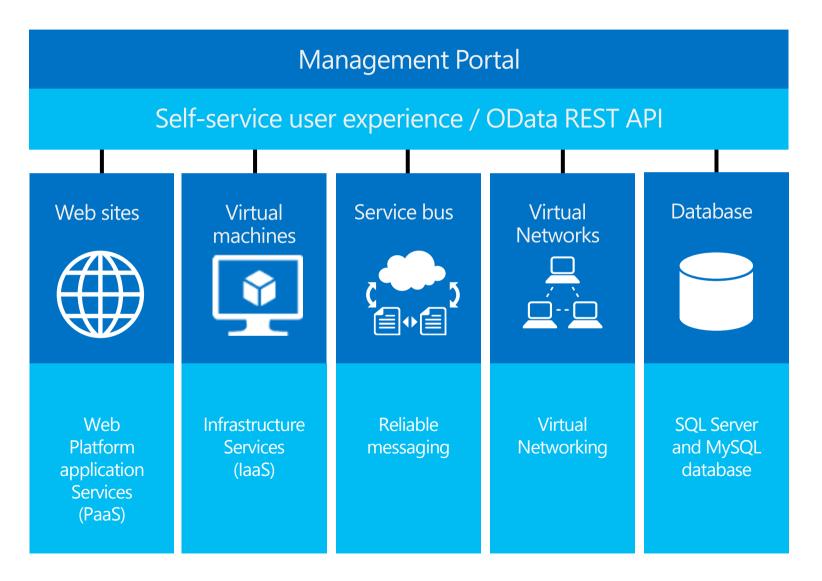
Pack



System Center + Windows Server

Compute, Storage, Network

Customer-ready services



For service providers and enterprises



Windows Azure technology in your datacenter



Easy and cost effective



Open and interoperable



Windows Azure Pack

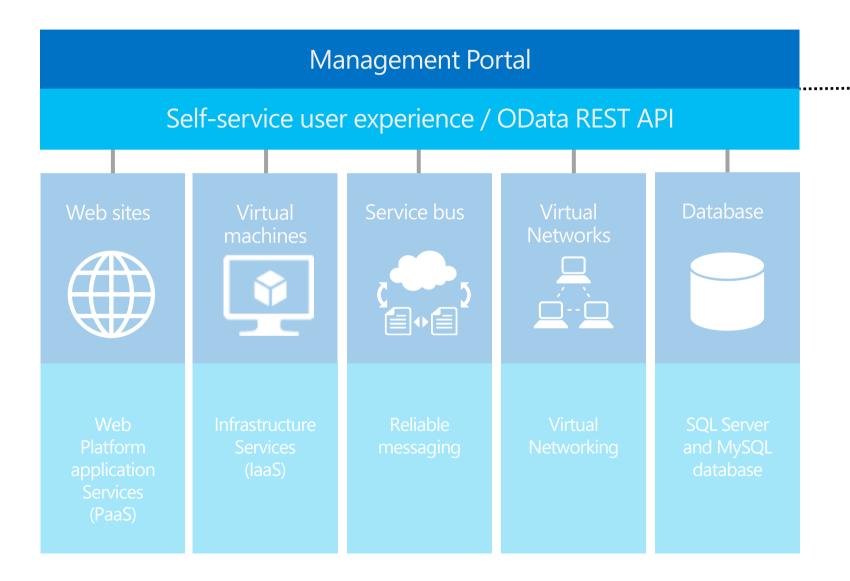
Windows Server + System Center

- Familiar technology
- On-prem connect
- Azure consistent
- Virtualization
- Management
- Service bus

- Multi-tenant cloud
- Web PaaS, and laaS
- Templated services
- Standard hardware
- Automation

- VM portability
- Web App Portability
- OData Integration API
- Node.js, PHP, ASP.NET
- GitHub, BitBucket etc
- Linux support

Management Portal



Customers

Management Portal



Management Portal

Self-service user experience / OData REST API



Web site



Platform application
Services

Virtual machines



Infrastructure Services (laaS) Service bus



Reliable messaging Virtual Networks

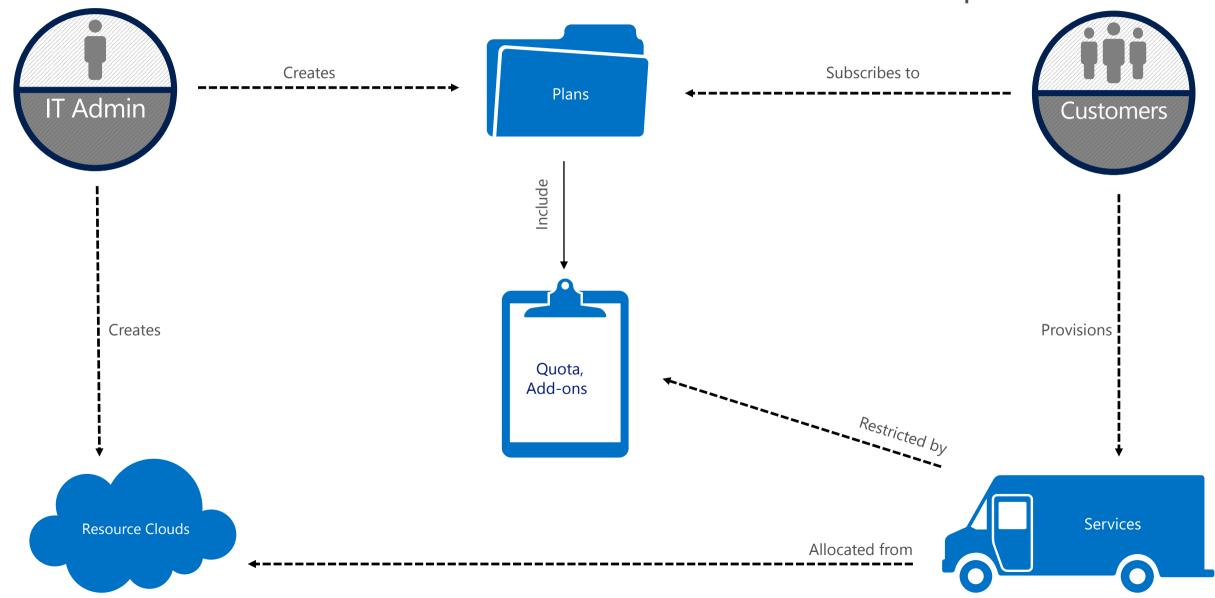


Virtual Vetworking Database

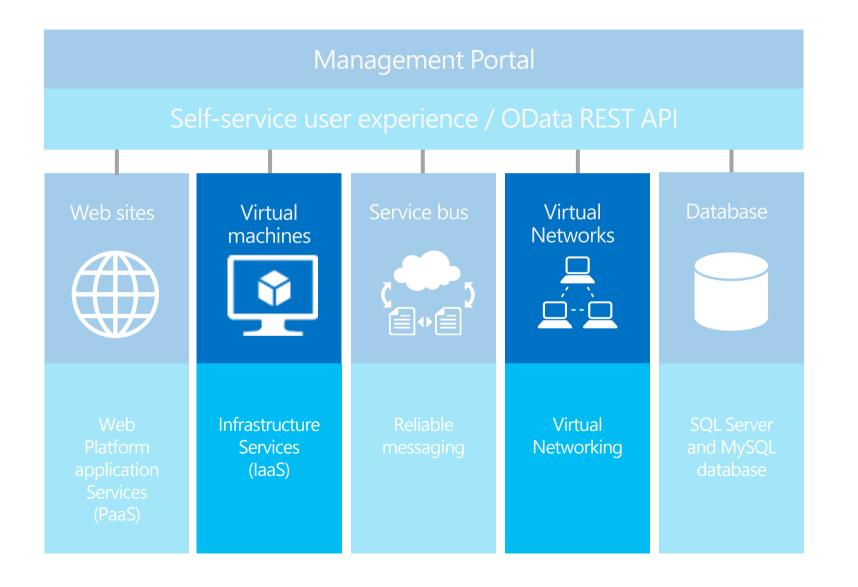


SQL Server and MySQL database

Plans define Admin-Tenant relationship



Infrastructure services

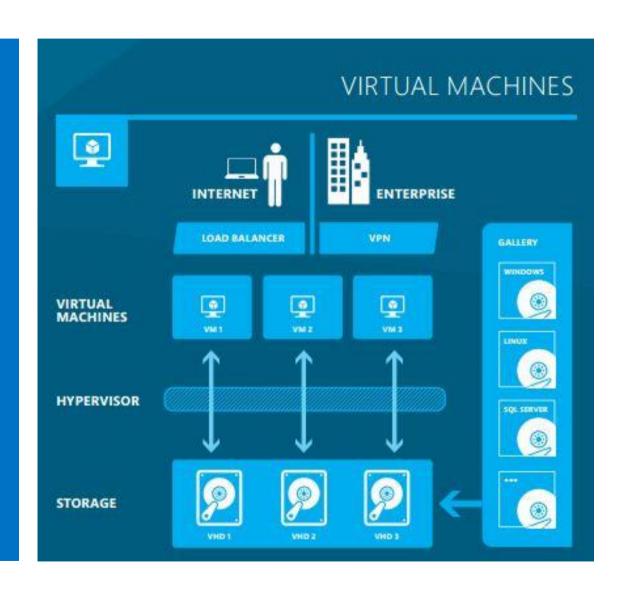


Self-service laaS

Standalone virtual machines

Scalable virtual machine roles

Attached to virtual network(s)



System Center and Windows Server

Service Management API / Service Provider Foundation





Virtual Machine
Roles
Virtual Machine
Manager





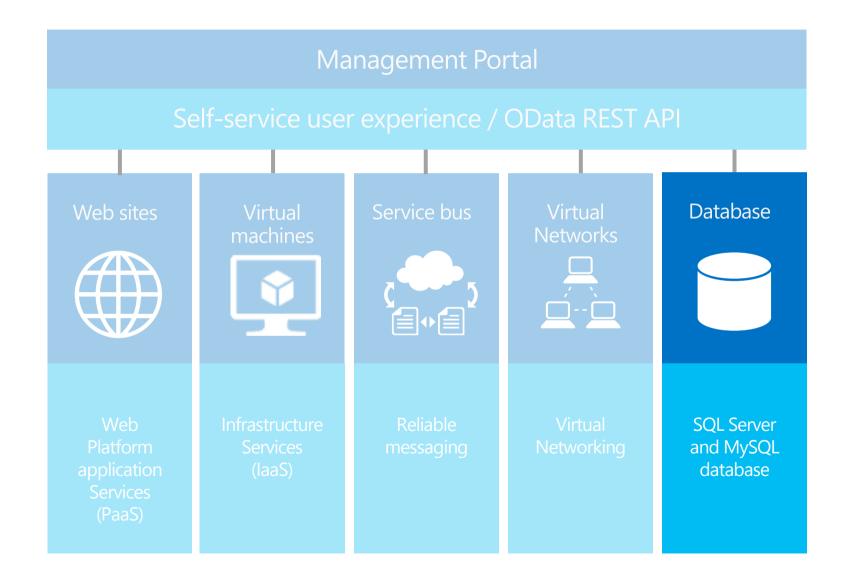
Microsoft System Center 2012 R2

Windows Server 2012 R2

Features

- VM management.
- Virtual Machine Roles.
- Self-service VM networks.
- Self-service tenant administration.
- Extensibility for hosted cloud API.

Database



What is DB as a Service?

 Database as a Service" (DBaaS) means giving end users - applications owners, developers, etc- the ability to request and provision database engine components in a self-service manner.

What components does that include?

- Deployment of a database,
- an instance,
- a machine with SQL Server installer,
- or a set of machines including SQL Server.

What components should be deployed?

- Deployment of a database,
- an instance,
- a machine with SQL Server installer,
- or a set of machines including SQL Server.

How much of the lifecycle of the database component should be covered:

• Is it "just" about the deployment/delegation of the database components?

or

• Should it cover the full lifecycle (resize, monitoring, database user management, decommissioning, etc.)?

Self-Service (Windows Azure Pack portal)



Web Service / API (Service Management API from Windows Azure Pack)



System Center





VM Clouds Fabric

for VMs with SQL Server, built on Windows Servers running Hyper-V



SQL Server Fabric

for databases, built on Windows Servers running SQL Server



Physical resources (compute, network, storage)

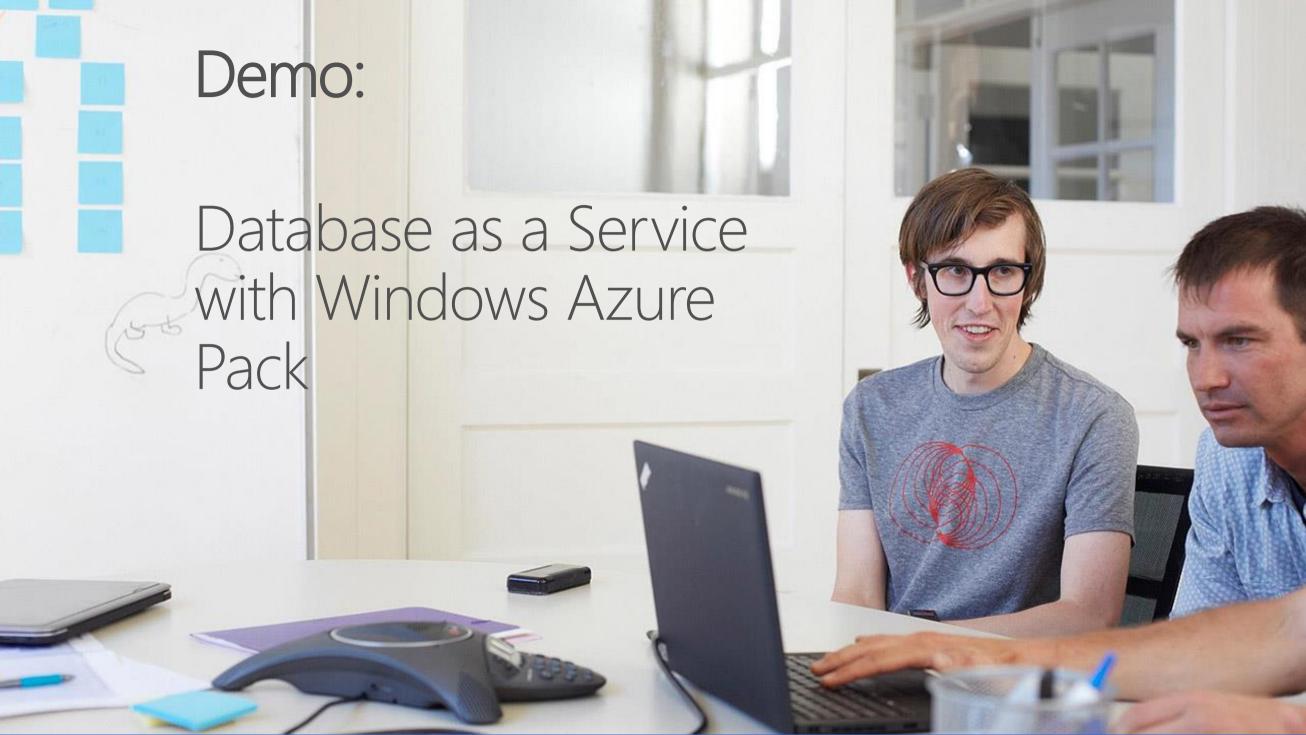


My processes are largely based on ITIL today. How can I combine ITIL with Database as a Service?

- How can this integrate with our existing ITIL processes Change – Service Requests – Approvals?
- It is definitely possible to approve requests for new databases or virtual machines in the ITSM solution.
- A balance has to be found, so that traceability and approvals required by ITIL processes do not offset the agility and economics of the cloud.

Can I get data for potential chargeback with my tenants/customers?

- Out of the box, the <u>Service Reporting</u> feature consumes this data for VMs
- Alternatively, you can also leverage partners solution like <u>Cloud Cruiser</u>, should you require more reports out of the box, or working with other types of clouds.
- Cloud Cruiser Express version is included with Windows Server 2012 R2 via Windows Azure Pack (WAP).
 - This version also consumes the usage data collected by the SQL Server Resource Provider.



Looking beyond DBaaS:

Why Microsoft to virtualize and manage SQL Server

- Scale and Performance of Hyper-V, from an architecture and guest VM standpoint.
- High availability at the host and application level.
- Flexible and cheaper architecture and storage options:
 Hyper-V provides support for existing investments in storage arrays PLUS deep integration and partnerships with Enterprise partners like FlexPod.
- VM mobility, backup and Disaster Recovery options

Looking beyond DBaaS:

Why Microsoft to virtualize and manage SQL Server

- Application level monitoring and compliance.
- Integrated automation and advanced patching.
- Integrations with Microsoft Azure can also enable additional hybrid scenarios.
- COST!, licensing costs could also come into play as a benefit too, when virtualizing with Hyper-V and managing with System Center

Why choose the Windows Azure Pack?

Enterprise-class

- Builds on a familiar foundation of Windows Server and System Center.
- Isolated virtual networks for multi-tenant workloads.
- Extensibility and integration.
- Windows Azure code running in your datacenter.
- Highly scalable virtualization and management platform.

Simple and cost-effective

- Simple service delivery for multitenant cloud infrastructure.
- Out-of-box infrastructure and application service offerings.
- Standardized service provisioning using service templates.
- Automation platform.
- Advanced Windows Server 2012 features on standard hardware.

Open and interoperable

- Easy VM and Web application portability.
- Private, hosted and public cloud.
- Broad application platform support including .NET, node.js, PHP.
- OData REST API for portal level integration.
- Service Bus for asynchronous distributed application integration.

Next steps



Learn more and download Windows Azure Pack. http://www.microsoft.com/en-us/server-cloud/products/windows-azure-pack



See additional Windows Azure resources. http://www.windowsazure.com/en-us/



Read about Windows Azure on TechNet. http://www.microsoft.com/technet



